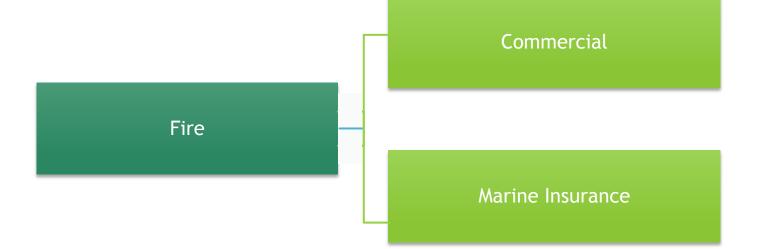




- DEFINITIONS
- EXAMPLES
- FIRE CASUALTIES
- **EXPOSURES**
- ► WHAT?
- ► WHO?
- OWNERS
- OWNERS ISSUES
- INTERMEDIARIES
- CARGO 1
- CARGO 2
- ► INSURANCE 1
- ► INSURANCE 2
- INSURANCE 3
- CONCLUSION











Maersk Honam

APL Vancouver

KMTC Hong Kong





Maersk Honam







APL Vancouver



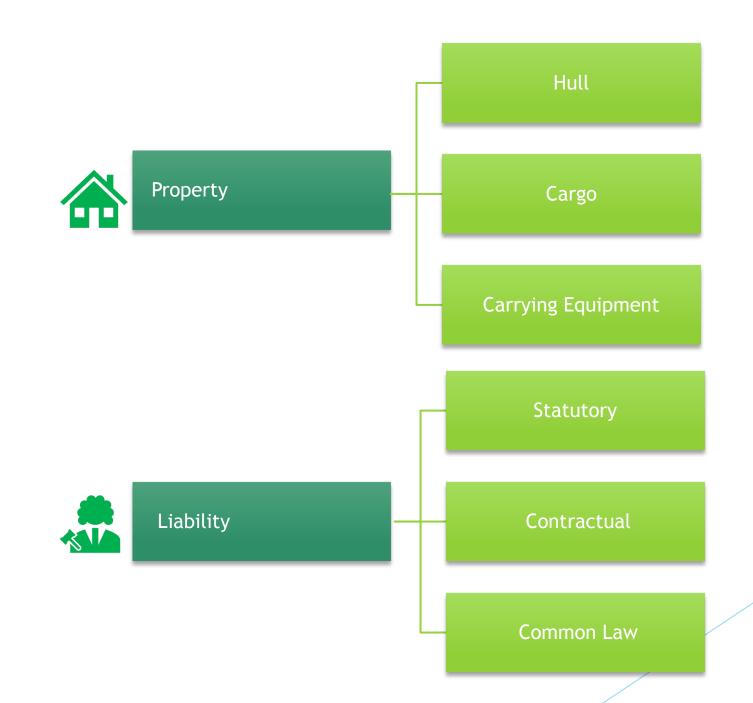




KMTC Hong Kong















Loss / Damage to Property (Hull / Cargo)



Salvage



General Average

- Sacrifice
- •Expenditure







Owners



Intermediaries

- Charterers / Operators
- NVOCC's / Freight Forwarders
- Ship Agents



Cargo Interests



Insurers





- Father of the voyage
- Duty to complete the voyage
 - Frustration?
 - Costs to complete exceeds the value of the hull
 - Time to conduct repairs is so long to frustrate the commercial object of the voyage
 - Salvage
 - General Average
 - ► Collection of Securities prior to release of cargo
 - ► Provide an adjustment





- Carriage Conventions
 - ► Hague / Hague Visby Rules
 - ► The Rotterdam Rules
- ► Fire Statue
- Potential Recovery from 3rd parties
- Limitation of Liability (Carriage Conventions / Global Limitation Convention)
- Insurance coverages





- Charterers / Operators
 - Owners defenses against underlying parties (CMA Djakarta)
 - Contractual Liability to Owners
- NVOCC's / Freight Forwarders
 - Depends on Role
 - Penalties imposed by Overlying parties?
 - Criminal liability?
- Ship Agents
 - Liability for negligent performance
 - Contractual defences
 - > 3rd parties?





- Want delivery of cargo
- Provision of Security for Salvage / GA
 - When necessary
 - ► Insured
 - ▶ Uninsured
- Potential for denying Salvage / GA Claims?
- ▶ DG Cargo
 - Declared
 - ► Undeclared (HV Rules - Art IV Rule 6 - "Goods of an inflammable, explosive or dangerous nature to the shipment whereof the carrier, master or agent of the carrier has not consented with knowledge of their nature and character, ..."

 See The Giannis NK





- Liability
 - **►** Shipper
 - ▶ Consignee
 - ► COGSA 1992
 - ▶ Bill of Lading Act1855
 - ► Brandt v Liverpool Contract





- Owners
 - ► Hull & Machinery
 - Property
 - Liability exposures
 - ► RDC
 - ► GA & Salvage
 - ►P&I
 - Unrecoverable GA contributions from Cargo Interests
- ► Intermediaries
 - Property Cover (Bunkers / Equipment)
 - ▶ Liability





- ► Cargo Insurance
 - ▶ Property
 - ► Liability Exposures
 - ► GA & Salvage
 - No other cover for liability (Cargo Owner's Liability)





- Deductible and limits under the policy
- Exclusions
 - Reckless behavior (mis-declaration of cargo, not having proper procedures to deal with risks, etc)
 - Criminal activities
- Claims handling







Fire has potential to create chaos



Know

- what you are doing
- Whom you are contracting with ("KYC")
- Procedures to deal with issues when they arise



Risk Transfer say by Insurance











THANK YOU!

NAU Pte Ltd 6 Raffles Quay #15-00 Singapore 048580

Tele(24h):+65 6763 3239

Email: jagan@nau.com.sg