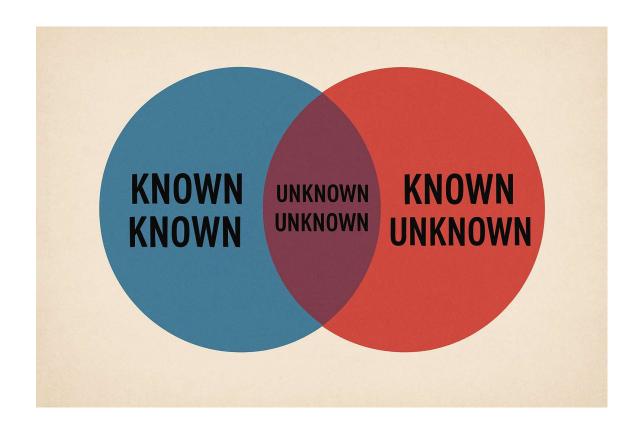
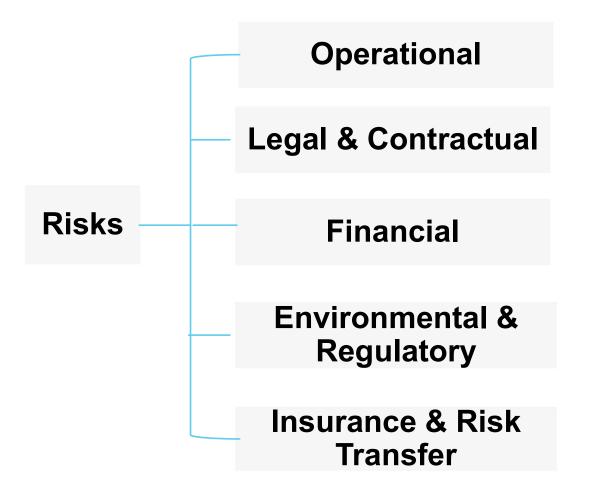


- KNOWNS & UNKNOWNS
- **RISKS**
 - ► AGENTS & BROKERS
 - ► CARGO INTERESTS
- **RISK TYPES**
 - ► CONTRACTUAL
 - NON-CONTRACTUAL
- COUNTERPARTY RISKS
- DISPUTE RESOLUTION











Documentation Errors Cargo misdeclaration **Carriers** & Agents **Delays in port** operation **Miscommunication**



Poor Packing & Stowage



Cargo Interests Port & Terminal Handling Risks

Environmental Exposure



Authority

Liability for contracts

Customs & Regulatory Liability

Dual Representation Conflicts

Third Party Claims

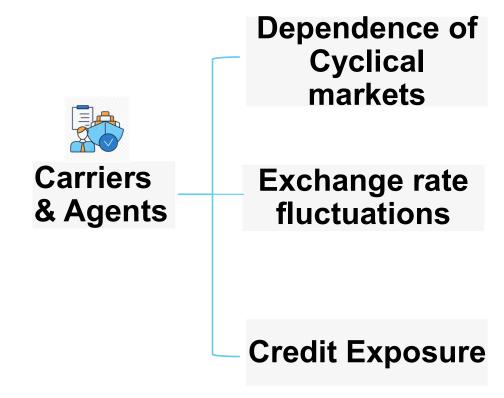
Sanctions Liability



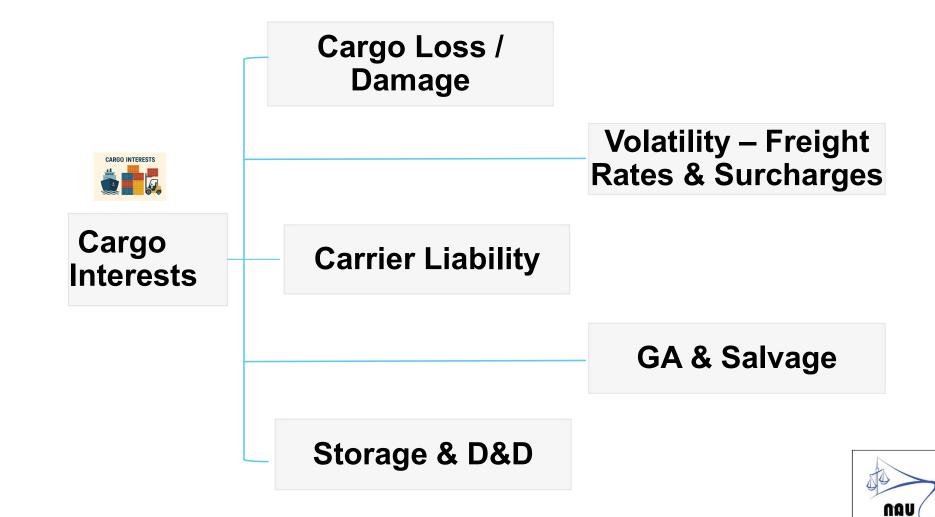


Sale Contract Cargo **Contract of Interests** Carriage / BL **3rd Party Liabilities**



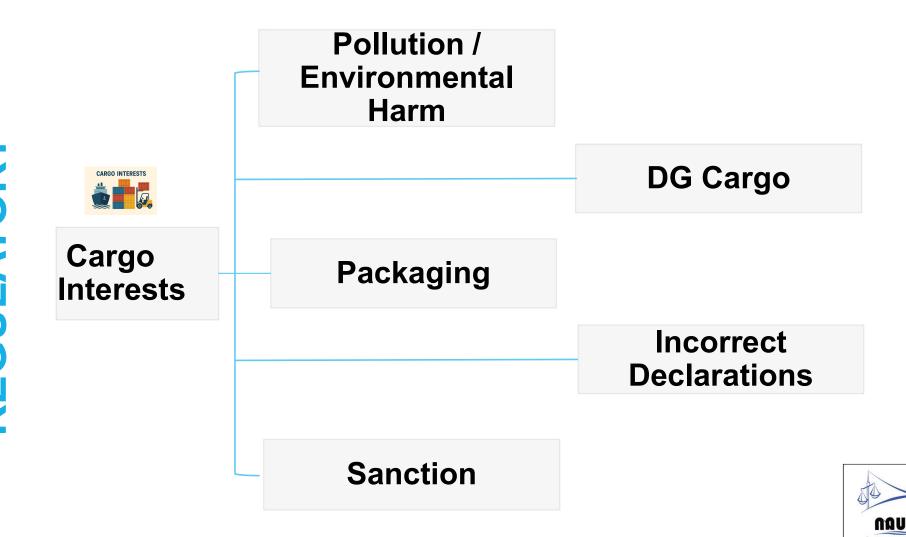














Errors & Omissions / Professional Indemnity Insurance

Directors & Officers

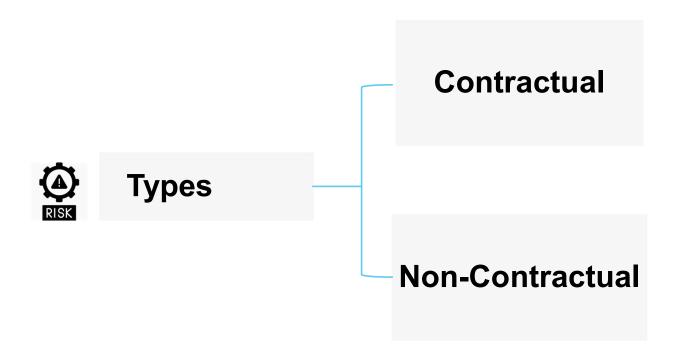
Contractual
Clauses – As
Agents Only

Credit Control

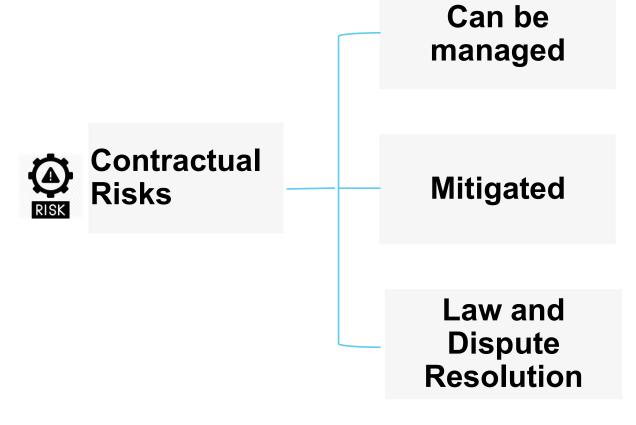


Sale Contract Terms Cargo **Cargo Insurance Interests Uninsured Gaps**

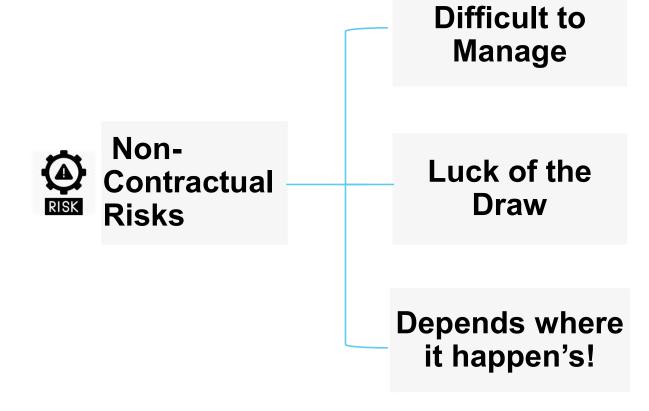




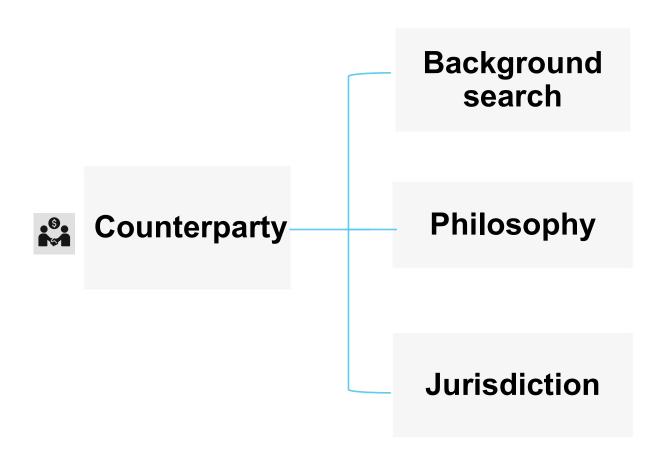




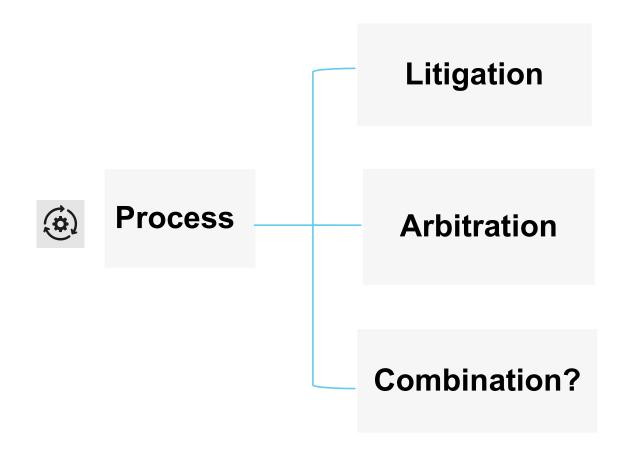




















THANK YOU FOR HEARING MY TALK



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